

ARN-3845  
 THE SOUTH INDIAN BANK LTD  
 THE SOUTH INDIAN BANK LTD  
 H.O MARKETING DEPARTMENT 2ND FLOOR SHANU, ERNAKULAM - 683104

Dear Sir / Madam,

**Re : Preferred Distribution Agreement - 01-Apr-2024 - 30-Jun-2024**

The specifics of the fee structure arrangement between Sundaram Mutual Fund and THE SOUTH INDIAN BANK LTD for the period 01-Apr-2024 - 30-Jun-2024 is as follows

**i) Equity Funds – Lumpsum:**

Fee Structure - T30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
Sundaram Equity Savings Fund	1.15	1.15	1.15	1.15
Sundaram Dividend Yield Fund	1.15	1.15	1.15	1.15
Sundaram Large Cap Fund	1.04	1.04	1.04	1.04
Sundaram Multi Asset Allocation Fund	1.04	1.04	1.04	1.04
Sundaram Services Fund	1.04	1.04	1.04	1.04
Sundaram Mid Cap Fund	0.90	0.90	0.90	0.90
Sundaram Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40
Sundaram Fin. Services Opps Fund	1.15	1.15	1.15	1.15
Sundaram Global Brand Fund	0.16	0.16	0.16	0.16
Sundaram Focused Fund	1.15	1.15	1.15	1.15
Sundaram Infrastructure Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	0.95	0.95	0.95	0.95
Sundaram ELSS Tax Saver Fund	1.36	1.36	1.36	1.36
Sundaram Multi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Flexi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Aggressive Hybrid Fund	1.04	1.04	1.04	1.04
Sundaram Arbitrage Fund	0.50	0.50	0.50	0.50
Sundaram Small Cap Fund	1.04	1.04	1.04	1.04

**ii) Equity Funds – Lumpsum:**

Fee Structure - B30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
Sundaram Equity Savings Fund	1.15	1.15	1.15	1.15
Sundaram Dividend Yield Fund	1.15	1.15	1.15	1.15
Sundaram Large Cap Fund	1.04	1.04	1.04	1.04
Sundaram Multi Asset Allocation Fund	1.04	1.04	1.04	1.04
Sundaram Services Fund	1.04	1.04	1.04	1.04
Sundaram Mid Cap Fund	0.90	0.90	0.90	0.90
Sundaram Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40
Sundaram Fin. Services Opps Fund	1.15	1.15	1.15	1.15
Sundaram Global Brand Fund	0.16	0.16	0.16	0.16
Sundaram Focused Fund	1.15	1.15	1.15	1.15
Sundaram Infrastructure Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	0.95	0.95	0.95	0.95
Sundaram ELSS Tax Saver Fund	1.36	1.36	1.36	1.36
Sundaram Multi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Flexi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Aggressive Hybrid Fund	1.04	1.04	1.04	1.04
Sundaram Small Cap Fund	1.04	1.04	1.04	1.04
Sundaram Arbitrage Fund	0.50	0.50	0.50	0.50

**iii) Equity Funds - SIP Investments:**
Fee Structure - T30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
Sundaram Equity Savings Fund	1.15	1.15	1.15	1.15
Sundaram Dividend Yield Fund	1.15	1.15	1.15	1.15
Sundaram Large Cap Fund	1.04	1.04	1.04	1.04
Sundaram Multi Asset Allocation Fund	1.04	1.04	1.04	1.04
Sundaram Services Fund	1.04	1.04	1.04	1.04
Sundaram Mid Cap Fund	0.90	0.90	0.90	0.90
Sundaram Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40
Sundaram Fin. Services Opps Fund	1.15	1.15	1.15	1.15
Sundaram Global Brand Fund	0.16	0.16	0.16	0.16
Sundaram Focused Fund	1.15	1.15	1.15	1.15
Sundaram Infrastructure Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	0.95	0.95	0.95	0.95
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
Sundaram ELSS Tax Saver Fund	1.36	1.36	1.36	1.36
Sundaram Multi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Flexi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Aggressive Hybrid Fund	1.04	1.04	1.04	1.04
Sundaram Small Cap Fund	1.04	1.04	1.04	1.04
Sundaram Arbitrage Fund	0.50	0.50	0.50	0.50

**iv) Equity Funds - SIP Investments:**
Fee Structure - B30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
Sundaram Equity Savings Fund	1.15	1.15	1.15	1.15
Sundaram Dividend Yield Fund	1.15	1.15	1.15	1.15
Sundaram Large Cap Fund	1.04	1.04	1.04	1.04
Sundaram Multi Asset Allocation Fund	1.04	1.04	1.04	1.04
Sundaram Services Fund	1.04	1.04	1.04	1.04
Sundaram Mid Cap Fund	0.90	0.90	0.90	0.90
Sundaram Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40
Sundaram Fin. Services Opps Fund	1.15	1.15	1.15	1.15
Sundaram Global Brand Fund	0.16	0.16	0.16	0.16
Sundaram Focused Fund	1.15	1.15	1.15	1.15
Sundaram Infrastructure Advantage Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	0.95	0.95	0.95	0.95
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
Sundaram ELSS Tax Saver Fund	1.36	1.36	1.36	1.36
Sundaram Multi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Flexi Cap Fund	1.04	1.04	1.04	1.04
Sundaram Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Aggressive Hybrid Fund	1.04	1.04	1.04	1.04
Sundaram Small Cap Fund	1.04	1.04	1.04	1.04
Sundaram Arbitrage Fund	0.50	0.50	0.50	0.50

**Other Fixed Income Schemes - Lumpsum & Systematic Investments (T30 & B30 Cities)**

<b>Product</b>	<b>Year-1 Trail (%)</b>	<b>Year-2 Trail (%)</b>	<b>Year-3 Trail (%)</b>	<b>Year-4 Onwards (%)</b>
<b>Hybrid Funds</b>				
Sundaram Conservative Hybrid Fund	0.50	0.50	0.50	0.50
<b>Debt Funds</b>				
Sundaram Medium Duration Fund	0.50	0.50	0.50	0.50
Sundaram Short Duration Fund	0.50	0.50	0.50	0.50
Sundaram Corporate Bond Fund	0.15	0.15	0.15	0.15
Sundaram Banking & PSU Fund	0.09	0.09	0.09	0.09
Sundaram Money Market Fund	0.05	0.05	0.05	0.05
<b>Liquid &amp; Short Term Funds</b>				
Sundaram Liquid Fund	0.04	0.04	0.04	0.04
Sundaram Low Duration Fund	0.40	0.40	0.40	0.40
Sundaram Overnight Fund	0.10	0.10	0.10	0.10
Sundaram Ultra Short Duration Fund	0.40	0.40	0.40	0.40

**Terms and Conditions:**

- The brokerage structure is applicable for the period 01-Apr-2024 to 30-Jun-2024. Sundaram Asset Management Ltd. reserves right to change the brokerage rates / Incentives in the intervening period in the event of Regulatory changes / Industry practices.
- No brokerage is payable on investments made through RIA's ( Registered Investment Advisors )
- Lumpsum sales refer to Fresh Purchases, Additional Purchases, Systematic Transfer Plan (STP) & Switch-in investments (ex. Intra scheme switches)
- T30 refers to Top 30 cities provided by AMFI and B-30 refers to cities beyond TOP 30 cities as referred in AMFI/SEBI guidelines.
- Trail brokerage on all new registrations of Systematic Investment Plan (SIP) / Systematic Transfer Plan (STP) w.e.f. July 1, 2021, would be at the rate(s) prevailing on the date of unitization of SIP / STP instalments and not at the rate(s) prevalent on the date of registration of SIP / STP.
- In the event of premature closure of SIP / STP, advance on new SIP/STP (if applicable) will be recovered from the subsequent pay-outs.
- Sundaram Asset Management Company Limited reserves the right to change the brokerage / incentive without prior intimation.
- This brokerage structure is inclusive of all applicable taxes and levies (if any). The brokerage payment is subject to receipt of all statutory documents and filing (and not limited to) and invoices within a reasonable period of time.
- This letter supersedes any other incentive/ brokerage communication issued earlier for the above period.
- Sundaram Asset Management Company Ltd reserves the right to make prospective changes to the fee structure including trail on existing assets in the event of unavoidable reduction in expenses due to regulatory / other reasons, The perpetual trail may also undergo change.
- Switch between options of a fund won't be counted for additional trail incentive.
- All mobilization which are not in line with AMFI / SEBI guidelines won't qualify for incentives.
- Direct Plan (All Investments):
  - No brokerage is payable on purchases/ switches into direct plans.
  - Switches from regular plan(s) into Direct Plan(s) will be subject to proportionate or complete claw back as per the guidelines governing claw back.

Looking forward to your support in our products,

Yours sincerely,

Sd/-

**Sunil Subramaniam**

**Managing Director**

*Note : 'This is a computer generated document. No signature is required'*