

Investor Release

South Indian Bank FY16 PAT at Rs. 333 Cr

NIM at 2.73% vs 2.70% YoY

11th May, 2016, Thrissur - The Board of Directors of South Indian Bank (SIB) today announced Audited Financial Results for the Quarter & Year Ended 31st March, 2016. In keeping with our vision to become a Retail Banking Power House by the year 2020 we recently appointed International Finance Corporation to provide advisory support on the medium and long term strategy. This will enable us to achieve significant growth in retail, agriculture and SME sectors. We have also entered into a Memorandum of Understanding with NSIC which will facilitate loans to MSME and thus strengthen the MSME portfolio of the Bank.

Commenting on the Performance, Mr. V.G. Mathew, MD said, “We have stepped up our focus on Retail and MSME loans keeping in line with the long term philosophy of the Bank resulting in ease of stress in the overall loan book. Our strategy of lending to Retail and SME with the focus on improving operating performance is leading to better performance in these challenging times”

Key Performance Highlights

Particulars (Rs. Cr)	Q4FY16	Q4FY15	Growth
Net Interest Income	374.28	347.09	7.83%
Other Income	139.06	121.94	14.04%
Profit After Tax	72.97	16.32	347.12%
Advances	41,785	37,978	10.02%
Deposits	55,721	51,912	7.34%
GNPA	3.77%	1.71%	206Bps
NNPA	2.89%	0.96%	193Bps
NIM	2.63%	2.70%	-7Bps
CASA	22.36%	20.59%	177Bps

Business Performance – Brief Highlights

1. Deposits – Rs 55,721 Crores as on March 2016 ; a growth of 7.34% YoY

- Core Deposits increased by 14.24% YoY to Rs. 46,487 Crores
- Non - Core Deposits decreased by 17.69% YoY to Rs. 9,234 Crores
- Term Deposits increased by 13.65% YoY to Rs. 34,059 Crores
- CASA Deposits increased by 16.59% YoY to Rs. 12,459 Crores

Concentrated efforts across channels and customer base have led to increase in CASA Deposits. NRI Deposits have seen strong growth of 25.54% YoY

2. **Advances** – Rs. 41,785 Crores as on March 2016; a growth of 10.02% YoY

- Agri and MSME advances increased by 20.99% YoY.
- Home loan portfolio increased by 24.12% YoY.

The Bank has been focusing on various Retail segments for asset growth. These segments namely Agriculture, MSME, Home Loans and Auto Loans have registered substantial growth YoY.

3. **Total Income** – Rs 6074.62 Crores for year ended FY16

- Net Interest Income increased by 10.55% YoY to Rs. 1,510 Crores
- Other Income increased by 7.79% YoY to Rs. 517 Crores

4. **Restructured Assets** – Rs. 1,392 Crores as on 31st March 2016

- Restructured NPA Rs. 443 Crores
- Restructured Standard Advances Rs. 949 Crores
- Major Restructured Standard Advances include Power Distribution Companies (23%) and Construction EPC Companies (42%).

The UDAY scheme of the Government has led to a drop in Standard Restructured loans to Discoms from Rs. 884 Crores to Rs. 214 Crores.

5. **Non Performing Assets** - Gross NPA stood at 3.77% and Net NPA stood at 2.89% as on 31st March 2016

6. **Capital Adequacy** – Capital Adequacy Ratio of 11.82% based on Basel III Guidelines at end of March 2016

- Tier I Capital Ratio is at 9.83%

- Tier II Capital Ratio is at 1.99%

7. Branches – Total of 834 branches, 42 extension counters and 1,287 ATM's as on 31st March 2016

- Opened 12 Branches in FY 16
- Opened 17 Extension Counters in FY 16
- Installed 87 ATM's in FY 16

Financial Snapshot

Particulars (Rs. Cr)	FY16	FY15	Growth
EPS (Rs. Per Equity share)	2.47	2.28	8.33%
B.V. (Rs. Per Equity share)	28.45	26.59	6.99%
NIM	2.73%	2.70%	3Bps
Advances			
- <i>Corporate</i>	16,099	15,433	4.32%
- <i>SME</i>	9,823	8,811	11.49%
- <i>Agriculture</i>	5,770	4,077	41.52%
- <i>Retail</i>	8,721	7,172	21.60%
- <i>Gold (excluding Agri Gold & MSME Gold)</i>	1,371	2,485	-44.81%
Deposits			
- <i>Current</i>	1,983	1,818	9.08%
- <i>Savings</i>	10,476	8,868	18.13%
- <i>Term</i>	34,059	29,968	13.65%

Capital Adequacy %			
- <i>Tier 1</i>	9.83	10.50	
- <i>Tier 2</i>	1.99	1.60	
CASA % to Deposits	22.36%	20.60%	176Bps
Gross NPA %	3.77%	1.71%	206Bps
Net NPA %	2.89%	0.96%	193Bps
Provisioning Coverage %	40.34%	60.96%	
Presence			
- <i>Branches</i>	834	822	
- <i>Extension Counters</i>	42	25	
- <i>ATM</i>	1,287	1,200	

About South Indian Bank

South Indian Bank Limited (SIB) is 88 year old private sector bank headquartered at Thrissur in Kerala with diversified business mix. It was the first Kerala based bank to implement Core Banking Solution. Mr. V G Mathew joined SIB in January, 2014 as Executive Vice president and was appointed as MD & CEO in October, 2014. The bank is now focused on Retail & MSME Business with the help of 834 Branches, 42 extension counters and 1,287 ATM network across India as on 31st March, 2016.

Safe Harbor Statement

No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be “forward looking statements”, including those relating to the Company’s general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in the Company’s business, its competitive environment and political, economic, legal and social conditions in India. This communication is for general information purpose only, without regard to specific objectives, financial situations and needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the Company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. This presentation cannot be copied and/or disseminated in any manner.

For more Information, please contact:

South Indian Bank Limited

CIN: L65191KL1929PLC001017

C.P. Gireesh – Chief Financial Officer

Email: cpgireesh@sib.co.in

Strategic Growth Advisors Pvt. Ltd.

CIN: U74140MH2010PTC204285

Ms. Payal Dave / Mr. Shogun Jain

dpayal@sgapl.net / jshogun@sgapl.net