

ARN-3845
 THE SOUTH INDIAN BANK LTD
 THE SOUTH INDIAN BANK LTD
 H.O MARKETING DEPARTMENT 2ND FLOOR SHANU, ERNAKULAM - 683104

Dear Sir / Madam,

Re : Preferred Distribution Agreement - 01-Jul-2021 - 30-Sep-2021

The specifics of the fee structure arrangement between Sundaram Mutual Fund and THE SOUTH INDIAN BANK LTD for the period 01-Jul-2021 - 30-Sep-2021 is as follows

i) Equity Schemes - Lumpsum:

Fee Structure - T30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
CATEGORY A				
Sundaram Fin. Services Opps Fund	1.45	1.45	1.45	1.45
Sundaram Global Brand Fund	0.20	0.20	0.20	0.20
Sundaram Equity Savings Fund	1.45	1.45	1.45	1.45
CATEGORY B				
Sundaram Equity Fund	1.40	1.40	1.40	1.40
Sundaram Infrastructure Advantage Fund	1.40	1.40	1.40	1.40
Sundaram Equity Hybrid Fund	1.15	1.15	1.15	1.15
Sundaram Services Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	1.15	1.15	1.15	1.15
Sundaram Small Cap Fund	1.15	1.15	1.15	1.15
Sundaram Select Focus	1.15	1.15	1.15	1.15
Sundaram BlueChip Fund	1.15	1.15	1.15	1.15
Sundaram Rural And Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
CATEGORY C				
Sundaram Mid Cap Fund	0.95	0.95	0.95	0.95
CATEGORY D				
Sundaram Diversified Equity Fund	1.00	1.00	1.00	1.00
Sundaram Smart Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40

Fee Structure - B30 Cities

Product	ARI (%)	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
CATEGORY A					
Sundaram Fin. Services Opps Fund	1.25	1.45	1.45	1.45	1.45
Sundaram Global Brand Fund	1.25	0.20	0.20	0.20	0.20
Sundaram Equity Savings Fund	1.25	1.45	1.45	1.45	1.45
CATEGORY B					
Sundaram Equity Fund	1.25	1.40	1.40	1.40	1.40
Sundaram Infrastructure Advantage Fund	1.25	1.40	1.40	1.40	1.40
Sundaram Equity Hybrid Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Services Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Small Cap Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Select Focus	1.25	1.15	1.15	1.15	1.15
Sundaram BlueChip Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Rural And Consumption Fund	1.25	1.05	1.05	1.05	1.05
Sundaram Balanced Advantage Fund	1.25	1.15	1.15	1.15	1.15
CATEGORY C					
Sundaram Mid Cap Fund	1.25	0.95	0.95	0.95	0.95
CATEGORY D					
Sundaram Diversified Equity Fund	1.25	1.00	1.00	1.00	1.00
Sundaram Smart Nifty 100 Equal Weight Fund	0.00	0.40	0.40	0.40	0.40

ii) Equity Schemes – New Systematic Investments(SIP & STP):
Fee Structure - T30 Cities

Product	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
CATEGORY A				
Sundaram Fin. Services Opps Fund	1.45	1.45	1.45	1.45
Sundaram Global Brand Fund	0.20	0.20	0.20	0.20
Sundaram Equity Savings Fund	1.45	1.45	1.45	1.45
CATEGORY B				
Sundaram Equity Fund	1.40	1.40	1.40	1.40
Sundaram Infrastructure Advantage Fund	1.40	1.40	1.40	1.40
Sundaram Equity Hybrid Fund	1.15	1.15	1.15	1.15
Sundaram Services Fund	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	1.15	1.15	1.15	1.15
Sundaram Small Cap Fund	1.15	1.15	1.15	1.15
Sundaram Select Focus	1.15	1.15	1.15	1.15
Sundaram BlueChip Fund	1.15	1.15	1.15	1.15
Sundaram Rural And Consumption Fund	1.05	1.05	1.05	1.05
Sundaram Balanced Advantage Fund	1.15	1.15	1.15	1.15
CATEGORY C				
Sundaram Mid Cap Fund	0.95	0.95	0.95	0.95
CATEGORY D				
Sundaram Diversified Equity Fund	1.00	1.00	1.00	1.00
Sundaram Smart Nifty 100 Equal Weight Fund	0.40	0.40	0.40	0.40

Fee Structure - B30 Cities

Product	ARI (%)	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
CATEGORY A					
Sundaram Fin. Services Opps Fund	1.25	1.45	1.45	1.45	1.45
Sundaram Global Brand Fund	1.25	0.20	0.20	0.20	0.20
Sundaram Equity Savings Fund	1.25	1.45	1.45	1.45	1.45
CATEGORY B					
Sundaram Equity Fund	1.25	1.40	1.40	1.40	1.40
Sundaram Infrastructure Advantage Fund	1.25	1.40	1.40	1.40	1.40
Sundaram Equity Hybrid Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Services Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Large And Mid Cap Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Small Cap Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Select Focus	1.25	1.15	1.15	1.15	1.15
Sundaram BlueChip Fund	1.25	1.15	1.15	1.15	1.15
Sundaram Rural And Consumption Fund	1.25	1.05	1.05	1.05	1.05
Sundaram Balanced Advantage Fund	1.25	1.15	1.15	1.15	1.15
CATEGORY C					
Sundaram Mid Cap Fund	1.25	0.95	0.95	0.95	0.95
CATEGORY D					
Sundaram Diversified Equity Fund	1.25	1.00	1.00	1.00	1.00
Sundaram Smart Nifty 100 Equal Weight Fund	0.00	0.40	0.40	0.40	0.40

Other Fixed Income Schemes - Lumpsum & Systematic Investments (T30 & B30 Cities)

Product	ARI (%)	Year-1 Trail (%)	Year-2 Trail (%)	Year-3 Trail (%)	Year-4 Onwards (%)
Hybrid Funds					
Sundaram Debt Oriented Hybrid Fund	0.00	0.50	0.50	0.50	0.50
Debt Funds					
Sundaram Medium Term Bond Fund	0.00	0.50	0.50	0.50	0.50
Sundaram Short Term Debt Fund	0.00	0.50	0.50	0.50	0.50
Sundaram Corporate Bond Fund	0.00	0.15	0.15	0.15	0.15
Sundaram Banking & Psu Debt Fund	0.00	0.09	0.09	0.09	0.09
Sundaram Money Market Fund	0.00	0.05	0.05	0.05	0.05
Liquid & Short Term Funds					
Sundaram Money Fund	0.00	0.04	0.04	0.04	0.04
Sundaram Low Duration Fund	0.00	0.40	0.40	0.40	0.40
Sundaram Overnight Fund	0.00	0.10	0.10	0.10	0.10
Sundaram Ultra Short Term Fund	0.00	0.40	0.40	0.40	0.40
ARBITRAGE FUND					
Sundaram Arbitrage Fund	0.00	0.50	0.50	0.50	0.50

Terms and Conditions:

- The brokerage structure is applicable for the period 01-Jul-2021 to 30-Sep-2021. Sundaram Asset Management Ltd. reserves right to change the Brokerage Rates / Incentives in the intermittent period in the event of Regulatory changes / Industry practices.
- #Annualised Retention Incentive (ARI) refers to the quantum of additional trail brokerage payable on fresh mobilization in B30 cities. In the event of redemption / within one year from the date of investment, the ARI paid to you will be completely recovered /clawed back /set off from any payment due to you. The ARI brokerage is payable as trail for one year from the date of investment.
- T-30 refers to TOP 30 cities provided by AMFI / SEBI & B-30 refers to the cities beyond TOP-30 cities referred in AMFI / SEBI guidelines.
- Systematic Investment Plan (SIP)/ Systematic Transfer Plan (STP) (New Registrations) :W.e.f July 1, 2021, brokerage would be paid at the rate(s) prevailing on the date of unitisation of SIP / STP instalments(not at the rate(s) prevalent on the date of registration of SIP / STP)
- In the event premature closure of SIP / STP, advance on New SIP (if applicable) will be recovered from the subsequent pay-outs.
- Sundaram Asset Management Company Limited reserves the right to change the brokerage / incentive without prior intimation.
- The above compensation structure is inclusive of all applicable taxes and levies (if any). The brokerage payment is subject to receipt of statutory documents and filing (& not limited to) and invoices, within a reasonable period of time.
- This letter supersedes any other incentive/ brokerage communication issued earlier for the above period.
- AMC reserves right to make prospective changes to the structure including trail on existing assets. In the event of unavoidable reduction in expenses due to regulatory / other reasons, the perpetual trail may undergo change.
- Switch between options of a fund won't be counted for additional incentive.
- All mobilization which are not in line with AMFI / SEBI guidelines won't qualify for incentives.
- Direct Plan (All Investments):
 - No brokerage is payable on purchases/ switches into direct plans.
 - Switches from regular plan(s) into Direct Plan(s) will be subject to proportionate or complete claw back as per the guidelines governing claw back.

Looking forward to your support in our products,

Yours sincerely,

Sd/-

Sunil Subramaniam
Managing Director

Note : 'This is a computer generated document. No signature is required'